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PAUL BULCKE
CHIEF EXECUTIVE OFFICER

MAR 20 2014
14-02348
EXECUTIVE OFFICE
OF THE SECRETARY-GENERAL

Mr. Ban Ki-Moon
Secretary General
United Nations
1st ave. and 46th street
NY 10017 New York
United States

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Vevey, 14 March 2014

Nestlé in Society 2013 Report: Creating Shared Value and Meeting our Commitments

Dear Secretary General,

Last year, we shared with you for the first time a set of forward-looking commitments, covering every part of our business, including nutrition, water and rural development.

The enclosed 2013 Summary Report, "*Nestlé in Society: Creating Shared Value and meeting our commitments*" builds further on our 2012 commitments, which we published in order to provide shareholders and stakeholders with a clear sense of the strategic direction we are heading in, and the standards to which we hold ourselves accountable. In this year's report, we aim to demonstrate where we are making progress, and where there is more work to be done. We have also introduced a number of new commitments and will report on them in future years. You can discover more about what we are doing in our full online report at the Nestlé in Society and Creating Shared Value section of our website: www.nestle.com/csv.

At Nestlé, we fundamentally believe that for a company to be successful over the long term and create value for shareholders, it must also create value for society. For us, this begins with the creation of superior long-term value for shareholders by offering products and services that help people improve their nutrition, health and wellness.

To build a business capable of both delivering superior shareholder value and helping people improve their nutrition, health, and wellness, Creating Shared Value is the approach we take to the business as a whole. In addition to nutrition, we focus on water and rural development. We must do our business while respecting the environment, all applicable laws and regulations, and our own values and principles, which in turn are based on respect for people, respect for cultures, respect for the environment and respect for the future of the world we live in.

We believe that this 2013 report on Creating Shared Value at Nestlé represents a significant step forward in our drive to communicate transparently with our shareholders and stakeholders about our commitments and progress in all the areas where we engage with society. We look forward to hearing your suggestions on how we can improve further.

Sincerely,



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NESTLÉ S.A.

MAR 20 2014

PAUL BULCKE
CHIEF EXECUTIVE OFFICER

EXECUTIVE OFFICE
OF THE SECRETARY-GENERAL

Mr. Jan Eliasson
Deputy Secretary General
United Nations
1st ave. and 46th street
NY 10017 New York
United States

Vevey, 14 March 2014

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